

WAFarmers

General Discussion regarding 2018 Live Sheep
Export Crisis

Relation of crisis to WA Shearing Industry



Who am I



- Agronomy, Agribusiness focus
- Approximately 25 years working in the agricultural industry
- Last Role – Area GM Elders – Narrogin & UGS
- WAFarmers CEO from September 2017
- First CEO role
- I believe Agriculture is more than a job or a career, it is still a way of life, not matter where in the supply chain you sit
- Leadership philosophy: Walk it, Talk it, Inspire it in others

WHO WE ARE

The Western Australian Farmers Federation (Inc) (WAFarmers) is **the largest and most influential member based agricultural advocacy group** in Western Australia.

Founded in 1912, WAFarmers works for a membership of **over 1200 farming businesses and encompassing more than 4000 individuals** throughout Western Australia.

The role of WAFarmers is to provide Western Australian farmers with the best representation possible and to **advocate at local, state and national government levels** in order to achieve the best outcome for farmers. The key commodities we represent at a state and national level are **grains, livestock (meat and wool), dairy and bees**.



Review



- August 2017 – Awassi Express incident – 2400 hd die (64K)
- April 8, 2018 – 60Mins air footage from Animals Australia
- AA commissioned Pegasus report released and refuted
- SPA and WAFarmers released Mecardo report
 - Mar 2014 – Centre for International Economics report - AWI
- McCarthy Report Commissioned and Enacted by DAWR
- 3 x WAF delegations
 - Ley visit, Canberra: 37 members, NFF :PM, MoA, Fitzgibbon
- LSS Withdraw from Summer trade
- Emanuel Exports Licence Suspended

What Does it Mean

Two trains of thought

- Flock numbers grow – no options
- Prices Drop and stay – maybe 50%
- Processors hold power
- Wool price needed to hold
- Affect East and West
- Trade markets to develop – time
- Supporting industry pressure

- Flock numbers drop Significantly
- Prices drop and recover
- Farmers change enterprise
- Concerns over support industries
- Processing skill base difficulties
- Length of time to recover
- Production system effects

EITHER WAY

- Exporters exit WA Wool market - Significant
- Exporters exit yard market – competition loss
- Feed and Fodder market - Truckies

Latest and where too?

- For WAFarmers – More advocacy work to maintain the trade as closely as we can
- Trade and Market development Advocacy added to shipping to ensure some alternates if needed
- Discussions with end use clients regarding importance of WA for remainder of years trade
- Is there an option for other Gulf transport partners IF Emanuels are forced out altogether

QUESTIONS AND COMMENTS

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